

CLEAR THE WAY: MASTER YOUR INNER GAME

Quality leadership is not a nice-to-have, it's a business imperative.

Overview

In this insightful and highly actionable keynote, Mark makes the case that to lead others effectively, to do anything effectively, it starts with leading yourself.

It's the inner game that drives the outer game of success: individual productivity, team performance, and organizational profitability. That is the Chain of Impact.

The Chain of Impact allows you and your organization to fulfill your purpose, deliver on your promises, and ultimately create prosperity. Leadership-of-self impacts the bottom line, however many organizations are leaving massive growth opportunities on the table by not empowering their people to lead to their potential.

Key Audience Takeaways:

- Leading others effectively starts with leading yourself.
- Do you want to be right or do you want to have influence?
- Strong leaders own their experiences and become better people for them.
- Success in life is learning how to struggle well.
- Risk and Reward.
- Control what you can control.
- My successes are yours and your failures are mine.
- Own the problem, even if you didn't cause it.
- Dealer in hope.
- Moral authority to lead.
- Trust is the #1 determinant of team effectiveness.
- Chew the same dirt.

Chain of Impact

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The chain of Impact allows you to fulfill your purpose, deliver on your promises, and ultimately create community prosperity.

Anything great that you want to achieve in life, personally or professionally, all starts with Mastering Your Inner Game.

Inner Game: Lead Into Your Potential

To lead others effectively starts with leading yourself – that means knowing yourself, which takes hard work.

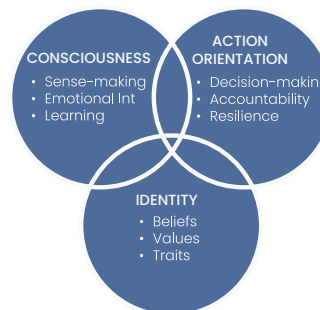
The best leaders put in the reps to deliberately gain that self-awareness. As lifelong learners, these highly successful people also develop other Inner Game competencies such as emotional intelligence, accountability, and resilience so they can lead through the complexity and chaos of the modern world.

Inner Game: Components

Your Inner Game / Leadership-of-Self is the internal part of leadership. It is what goes on inside your head, heart, and gut before you engage with the outside world.

The components are grouped into 3 areas:

- **Identity (who you are)**
- **Consciousness (how you think and feel)**
- **Action Orientation (how you do things)**



Inner Game Assessment: Lead-O-Meter

Fill out the online Lead-o-Meter questionnaire to approximate the effectiveness of your leadership-of-self. The 55 questions take 12-15 minutes to complete. The questions all relate to behaviours associated with the Inner Game components. Your score (out of 100) is calculated based on the frequency that you demonstrate these behaviours. High scores are difficult to achieve as this assessment takes your constructive leadership behaviours and subtracts your defensive ones (>25% of leaders score higher than 50).

